Dear Fulcrum Supporters,

We are pleased to highlight in this Annual Report how your generosity has helped us increase access to a life-changing Catholic education, build strong partnerships that strengthen and transform Catholic schools, and invest in leaders who will shape a future full of hope.

And while the challenges facing Catholic schools remain, so too does our resolve to leverage innovative and comprehensive solutions to overcome these obstacles. Solutions that are made possible through your generous investment and support.

For over 14 years, the Fulcrum Foundation has been working in partnership with the Office for Catholic Schools to instill in children and families, Catholic schools, and throughout our community, the hope for a better world and the ability to make it happen. Thank you for your partnership in pursuit of this vision and for your passionate support of this incredibly important work.

Gratefully,

Tony Audino
Chair of the Board

Anthony Holter
Executive Director
increase access...

- 1716 Tuition Assistance Grants
- 13 Tuition Assistance Programs
- $2.0 m Distributed through all tuition assistance programs

When we visit our Catholic schools, we see such joy in each student’s eyes, such faith in the rigorous education they are receiving and such optimism for the future.

Families know that the future of their children depends upon a strong Catholic education and they are incredibly supportive.

We believe that access to academically strong, faith-based, Catholic education prepares all students for success.”

“-David and Shelley Hovind
David is a Fulcrum Trustee, Shelley serves on the Fulcrum Development Committee

22,000 Students in the Archdiocese of Seattle
63 Catholic Elementary Schools
11 Catholic High Schools
Annie Dang is a dreamer with unlimited potential. Annie is also a Fulcrum Scholar who received tuition assistance support from Fulcrum to attend St. Mary Magdalen Catholic School and Archbishop Murphy High School.

Annie’s excellent Catholic education was a springboard to studies at Harvard University, and is the driving force behind her goal to become a public interest attorney.

Annie is so grateful for her Catholic education and to everyone whose support helped her achieve her dreams.

...to a life-changing Catholic education
I support Catholic schools because of the transformative effect they have on students and their families, parishes, and the wider community. These schools offer a sanctuary for children and young adults to develop their minds and souls, and to enrich both faith and reason.

It is important now, more than ever, to support schools for the good of children and to the benefit of the whole community.”

—John Dogero
Member of Amici, Fulcrum’s young professionals group
...that strengthen and transform Catholic schools

Holy Rosary Regional School/Juan Diego Academy

In 2010, Holy Rosary was on the brink of closure with only 115 students—the lowest enrollment in its history. But the school did not close. Instead, church and community leaders rallied to reimagine a new kind of school that would meet the needs of the community in new and innovative ways. With Fulcrum’s support, Holy Rosary transformed into one of the first Spanish/English dual-language Catholic schools in the country and renewed its commitment to providing a world-class education.

Our partnership with Holy Rosary continues today. Enrollment is at 187 and growing, with waiting lists. When the whole community comes together, great things can and do happen.
Catholic schools need transformational teachers and principals—leaders who make a real and sustained difference in the lives of children and the entire school community.

We know many of these leaders; they are confident and caring, faithful and filled with integrity, persistent and people with vision. We know, too, that these women and men are so very important to the success of our Catholic schools.

We invest in transformational leaders to strengthen Catholic schools today and for the future.”

-Joe & Mary Magnano, Fulcrum Supporters; Joe also serves on Fulcrum’s Advisory Board
Martine Romero is a visionary leader with a passion for developing Catholic school communities that are welcoming and inclusive for all types of learners.

Inspired by her own Catholic K-12 education and undergraduate studies at Gonzaga University, Martine saw teaching at St. Madeline Sophie Catholic School as a way to bring this vision to life.

Through a grant from the Fulcrum Foundation, Martine earned a Master’s Degree in Educational Administration from the Remick Leadership Program at the University of Notre Dame, preparing her well to serve as the Director of Inclusion and, now, as Vice Principal at St. Madeline Sophie—a school committed to inclusion for all children.
Financials

Revenue
General gifts ............................................. $3,973,216
Celebration of Light (net) ........................ $847,246
Other Income ............................................. $76,400
TOTAL .................................................. $4,896,862

Program Services
Tuition Assistance Programs ...................... $2,053,405
School Partnership Programs ................... $1,553,921
Leadership Programs ................................. $32,238
Program Planning & Management ............. $125,553
TOTAL .................................................. $3,765,117

Support Services
General Administration & Support .............. $403,751
Annual Fundraising Expense ..................... $423,201
TOTAL .................................................. $826,952

Fiscal Year 2015/2016
The Fulcrum Foundation proudly recognizes these major contributors whose sustained giving over time demonstrates their generous and long-standing commitment to Catholic education.

† signifies donor is deceased

$12,000,000 or more
Estate of Theodore and Constance Hossfeld

$7,500,000 to $11,999,999
Bill & Melinda Gates Foundation

$3,000,000 to $7,499,999
Gift of Faith
The Norcliffe Foundation

$2,000,000 to $2,999,999
Anonymous
Tony and Michelle Audino
Elizabeth Dorothea Eckmann Trust
St. James Cathedral Parish

$1,000,000 to $1,999,999
Anonymous (2)
Archdiocese of Seattle
Frost and Margaret Snyder Foundation
Estate of the Honorable James P. Healy
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Shea Homes Foundation

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The Office for Catholic Schools
St. Joseph School, Seattle

$500,000 to $749,999
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Academic Assistance Fund
Estate of Bertha Marie Allen
Pat and Shannon Cahill
Darrell and Anne Jesse
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Pierce County Deanery
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Michael and Marnie Schreck

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Michael and Mary Rose Blatner
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Seattle University
James and Janet Sinegal
St. Charles Borromeo Parish
St. Mary Parish, Seattle
Dan and Theresa Twining
Philip VanDerhoe and Kathleen McKay
Vietnamese Martyrs Parish
Ann Wyckoff

Cumulative Giving
Fulcrum Central Endowments: $30.8 Million

TUITION ASSISTANCE ENDOWMENTS
- Anne & Darrell Jesse Endowment Fund
- Archbishop Alexander J. Brunett Endowment for Families in Special Need
- Archbishop Thomas A. Connolly Endowment
- Archbishop Thomas J. Murphy Endowment
- Bertha Marie Allen Endowment for Tuition Assistance
- Bill & Melinda Gates Foundation Endowment Fund for Tuition Assistance
- Blanche & Louis Schmidt Memorial Endowment Fund
- Boulanger Family Endowment for Tuition Assistance
- Father Philip Wallace Tuition Assistance Fund
- George and Debra Hofbauer Endowment
- Guadalupe Endowment for Hispanic Students
- Hon. James P. Healy Endowment for Tuition Assistance in Pierce County
- Legacy Endowment for Tuition Assistance
- Lisa Luger Memorial Endowment
- Sisters’ Endowment for Tuition Assistance
- Southwest Washington Endowment for Tuition Assistance
- Students’ Endowment for Tuition Assistance
- Tucci Family Endowment

ENDOWMENTS FOR PROGRAMS ASSISTING SCHOOLS
- Legacy Endowment for Assistance to Schools in Need
- O’Dea High School/University of Notre Dame Scholarship Fund
- Priests’ Endowment for Assistance to Schools in Need
- St. Cecilia Catholic School Patrons’ Endowment
- St. Elizabeth Ann Seton Endowment
- Teachers, Principals & Staff Endowment for Assistance to Schools in Need

Custodial School Endowments: $40.5 Million

The Fulcrum Foundation serves as the custodian for individual school endowments. By combining resources under Fulcrum Foundation investment management, local schools benefit from the advice and services of Fulcrum’s fund manager and enjoy a reduced fund manager’s fee, while retaining discretion to invest their portfolios according to recommended options.

ASSETS UNDER MANAGEMENT

- $83.6 Million
- $30.8 Million
- $40.5 Million
- $12.3 Million

Investments that will Support Our Mission Forever
Annual Contributors Gifts received July 1, 2015 to June 30, 2016.
Annual gifts support the programs and operations of the Fulcrum Foundation.

$40,000 or more
Anonymous ▶
Academic Assistance Fund Pat and Shannon Cahill
Frost and Margaret Snyder Foundation ▶

$100,000 to $299,999
Anonymous (2) Deacon Jose and Lucinda Blakeley
Jim and Timmie Holloman Jack J. Lundberg Living Trust
St. James Cathedral Parish Joseph and Jenn Sprague

$50,000 to $99,999
Anonymous, Diocese of Seattle Bob and Julie Breschek
Francis & Helyn Browne
Charitable Remainer Trust Shawn and Kathie Huber
Haw Foundation The Niecifor Foundation
Charles and Yvonne Pigott James and Marij Rose
St. Charles Borromeo Parish St. Joseph School, Seattle
Doug and Ty Scheumann Don and Theresa Tying
Philip VanDerhoef and Kathleen McKay ▶

$25,000 to $49,999
Anonymous (2) John and Maralyn Blume Vance and Kelly Bos
DeAnn and Frank Freeman Bill and Rani Grady
Margaret (Peg) Haggerty David and Shelley Hovind
Deacon Larry and Karen McNamara John and Kathleen O’Halloran
Pierce County Deeney Rev. Stephen G. Rowan
Schwab Charitable Fund The Seattle Foundation
Vietnamese Martyrs Parish

$10,000 to $24,999
Anonymous (3) Richard and Sharon Abrams Alaska Airlines Matching Gift Program
Edith and Ray Aspelin ▶
Basel Ceilors Maralea and Joseph Binz Michael and Rose Blatter
The Boeing Company Gift Matching Program Boulanger Family Foundation

Mary Ann Boulanger Suzanne Burke
Christ Our Savor Parish Coleman Family Foundation
James and Mary Deviny Fidelity Charitable Gift Fund
Duncan Fabs The Society of Friends of St. Patrick ▶
Steve and Jo Marie Hansen Hardgrove Foundation
George and Debra Holfbour Darrell and Anne Jesse
Steven and Anne Knight Michael and Mary Lee
The Luger Family Richard and Lois Mahoney
Vincent and Catherine Mullally Michael and Cindy O’Brien
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Very Rev. Michael G. Ryan The Hurley Family
St. Patrick Parish, Seattle Immaculate Conception Parish, Seattle
Scott and Michelle Ventosa Lee Family Charitable Lead Annuity Trust
Patrick and Marcy Welch

$5,000 to $7,499
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Tony and Michelle Audino Bellarmine Preparatory School
BM0 Private Bank Carroll College
Coast Equity Partners Coast Real Estate Services
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The Ferry Family Charitable Foundation Richard and Maude Ferry
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Don and Joan Brown Brien and Carra Bruce
Karen Burney

$1,000 to $1,999
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Wells Fargo Foundation Education Matching Gift Program
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Teresa Baltes Catherine Blume
Gonzaga University
dDodie Cope

Annual contributors gifts totaled $7,716,045 in 2016. In addition, the Education Matching Gift Program, the Charitable Match Program, and the Charitable Fund Program, all of which provide a 20% or more matching ratio for gifts up to $25,000, supported 1,749 donors. The matching gift program contributed $1,532,905, raising the total to $9,249,950 in 2016.

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Rick and Mary Fennell
The Ferry Family Charitable Foundation

$100,000 to $399,999
Pat and Shannon Cahill
Anonymous

Annual contributors gifts totaled $7,716,045 in 2016. In addition, the Education Matching Gift Program, the Charitable Match Program, and the Charitable Fund Program, all of which provide a 20% or more matching ratio for gifts up to $25,000, supported 1,749 donors. The matching gift program contributed $1,532,905, raising the total to $9,249,950 in 2016.
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Fulcrum Foundation 2016 Annual Report

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Bishop Blanchet High School
Garry and Kathy Broyo
Martha Dils
Judy Dobler
Richard and Edwin Gibney
Matthew Kloser
Charles and Thomasina Sacrisio, Jr.
Solid Ground

In Memory of
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Thomas McNamara

In Honor of
Chuck Catalano
Charles Catalano

In Memory of
Judy Denney
Robert and Judy Denney

In Honor of
Valma DeSelby
Tom and Sally Weber

In Honor of John and
Tara Dogero’s Wedding
Celyn Albino
David Redenbaugh
Robert Rovai

In Honor of Ruth Eckert
Deacon Bill and Barbara Eckert

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Douglas V. Ernest
John and Margaret Ernest

In Honor of
Peggy Fursman
Manalea and Joseph Binz

In Honor of
Frances Green
Regina Green

In Memory of
Herman Green
Dennis West and Margaret Kineke

In Memory of
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Shelley Hovind
George and Sharilyn Carroll

In Honor of David and
Shelley Hovind
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Marlyn and Linda Brunkow
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Coast Real Estate Services
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Kathi Hand
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Thomas and Brenda Heffin
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Lesli Desai
Diane Redenbaugh
Tim and Jana Roller

In Honor of Pete and
Catherine Sartain
Archbishop J. Peter Sartain

In Memory of
Bernie Welland
Ronald and Linda Krell

In Honor of
Betsy S. Wheeler
Michael and Jennifer Bachhuber

In Honor of
Dianne Wright and Stephen Vanderhoef
Kenneth and Judith VanDerhoef

In Honor of Little Ann Zadra and
Michael Quillin
Thomas and Susan Nodon
Many of the Fulcrum Foundation’s benefactors have made a significant future gift by including the Foundation in their will or estate plans. Planned gifts provide a pipeline of support that augments outright gifts and results in a future stream of funding for our schools. We are deeply grateful to the members of the Legacy Society. Also to be commended is our Legacy Advisory Council for their support in helping us steward planned gifts.

† signifies donor is deceased

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Celebration of Light corporate sponsors and community leaders support the Fulcrum Foundation mission by providing in-kind donations and underwriting specific costs of the annual fundraising gala.

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Deacon Larry & Karen McDonald • The Audino Family • Dick & Bridget Cooley
The Ferry Family Charitable Foundation • David & Shelley Hovind
The Magnano Family • Michael & Mary Lee • Renee Willette & Jay Schwartz
Sisters of Providence • The Tucci Family

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AAA Mailing Service • Bruce Company • Holy Rosary School (West Seattle) • Mercer
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Seton Catholic Preparatory H.S. • Rose Southall • St. John Catholic School
St. Vincent de Paul of King County • University of Portland
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<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Position</th>
</tr>
</thead>
<tbody>
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<td>Chair of the Board, Fulcrum Foundation</td>
</tr>
<tr>
<td>Mr. Tony Audino</td>
<td>Chair of the Board, Conenza</td>
</tr>
<tr>
<td>Mrs. Ann Alokaloro</td>
<td>Admissions, Seattle Preparatory School</td>
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<tr>
<td>Ms. Katherine Baldwin</td>
<td>Chair, Amici</td>
</tr>
<tr>
<td>Deacon José A. Blakeley, Ph.D.</td>
<td>Partner Architect, Microsoft Deacon, St. Brendan Parish, Bothell</td>
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<td>Mr. Robert Breshock</td>
<td>Chair, Finance Committee, Managing Director, Parametric</td>
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<td>Treasurer, Board of Trustees, Pastoral Assistant for Administration, St. James Cathedral</td>
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<td>Chief Financial Officer, Archdiocese of Seattle</td>
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<td>Dr. Rick K. Green</td>
<td>Superintendent, Office for Catholic Schools</td>
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<td>Dr. Patrick Haggarty</td>
<td>President, Saint Martin’s University</td>
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<tr>
<td>Dr. Roy Heynderickx</td>
<td>President, Saint Martin’s University</td>
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<td>Mr. Shawn Haban</td>
<td>Co-owner &amp; President, Coast Real Estate</td>
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<td>Mr. George Hofbauer</td>
<td>Secretary, Board of Trustees, Coast Real Estate</td>
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<tr>
<td>Dr. Anthony Holter</td>
<td>Executive Director, Fulcrum Foundation</td>
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<tr>
<td>Mr. David Hovind</td>
<td>Managing Director, PACCAR, Retired</td>
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<tr>
<td>Mrs. Regan Hurley</td>
<td>Partner, PointForward Ventures</td>
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<td>Mr. Philippe Jeffroy</td>
<td>Engineer</td>
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<td>Mr. Steven Knight</td>
<td>Chair, Human Resources Committee, CEO, Olympic Eagle Distributing</td>
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<td>Mr. Tom Knollmann</td>
<td>Archbishop of Seattle Board President</td>
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<td>Mrs. Diane Siderius Kocer</td>
<td>Executive Director, AGC Education Foundation</td>
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<tr>
<td>Ms. Mary Lee</td>
<td>Chair, Development Committee, Community Volunteer</td>
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<tr>
<td>Ms. April Little</td>
<td>Chair, Diversity Committee, Vice Principal of Academics, Holy Names Academy</td>
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<tr>
<td>Very Rev. Paul A. Magnano</td>
<td>Vice Chair, Board of Trustees, Pastor, Christ Our Hope Parish</td>
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<tr>
<td>Mr. Robert McLaughlin</td>
<td>Key Bank, Retired</td>
</tr>
<tr>
<td>Mrs. Sue Mecham†</td>
<td>Managing Director, Fulcrum Foundation</td>
</tr>
<tr>
<td>Mr. Robert Modarelli, III</td>
<td>President, Bellarmine Preparatory School</td>
</tr>
<tr>
<td>Mrs. Janet O’Callahan</td>
<td>Computer Consultant</td>
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<tr>
<td>Mr. John O’Halloran</td>
<td>Senior Vice President, U.S. Trust</td>
</tr>
<tr>
<td>Rev. Michael Radermacher</td>
<td>Pastor, All Saints Parish, Puyallup</td>
</tr>
<tr>
<td>Mr. Joe Sprague</td>
<td>Senior Vice President of Communications &amp; External Relations, Alaska Airlines</td>
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<tr>
<td>Mr. Daniel A. Twining</td>
<td>Kimberly-Clark, Retired</td>
</tr>
<tr>
<td>Mr. Philip VanDerhoef</td>
<td>Chair, Distribution Committee, Attorney, Fain Anderson VanDerhoef, PLLC</td>
</tr>
</tbody>
</table>

*† signifies member is deceased
Fulcrum Foundation Team

Anthony Holter Executive Director
Conne McGlynn Bruce Advancement Director
Ann Milkowski Office Manager
Susan Ocoma Programs Manager
Joey McFaul Administrative Assistant
Stephanie Singler Development Specialist
Cathy Wise Graphic Design Specialist

Archdiocese of Seattle Catholic Schools

ELEMENTARY AND MIDDLE SCHOOLS

All Saints School, Puyallup and Fife
Assumption–St. Bridget School, Seattle
Assumption School, Bellingham
Christ the King School, Seattle
Eastside Catholic School, Sammamish
Forest Ridge School of the Sacred Heart, Bellevue
Holy Family Bilingual Catholic School, Seattle
Holy Family School, Auburn
Holy Family School, Kirkland
Holy Family School, Lacey
Holy Rosary Regional School / Juan Diego Academy, Tacoma
Holy Rosary School, Edmonds
Holy Rosary School, Seattle
Immaculate Conception & Our Lady Perpetual Help School, Everett
Immaculate Conception Regional School, Mount Vernon
Our Lady of Fatima School, Seattle
Our Lady of Guadalupe School, Seattle
Our Lady of Lourdes School, Vancouver
Our Lady of the Lake School, Seattle
Our Lady Star of the Sea School, Bremerton
Pacific Crest Academy, Camas
Queen of Angels School, Port Angeles
Sacred Heart School, Bellevue
St. Alphonsus School, Seattle
St. Anne School, Seattle
St. Anthony School, Renton
St. Benedict School, Seattle
St. Bernadette School, Seattle
St. Brendan School, Bothell
St. Catherine School, Seattle
St. Cecilia School, Bainbridge Island
St. Charles Borromeo School, Tacoma
St. Edward School, Seattle
St. Frances Cabrini School, Lakewood
St. Francis of Assisi School, Seahurst
St. George School, Seattle
St. John School, Seattle
St. Joseph School, Chehalis
St. Joseph School, Issaquah and Snoqualmie
St. Joseph School, Seattle
St. Joseph School, Vancouver
St. Louise School, Bellevue
St. Luke School, Shoreline
St. Madeleine Sophie School, Bellevue
St. Mark School, Shoreline
St. Mary Magdalen School, Everett
St. Mary School, Aberdeen
St. Matthew School, Seattle
St. Michael School, Olympia
St. Michael School, Snohomish
St. Monica School, Mercer Island
St. Nicholas School, Gig Harbor
St. Patrick School, Tacoma
St. Paul School, Seattle
St. Philomena School, Des Moines
St. Pius X School, Mountlake Terrace
St. Rose School, Longview
St. Therese Catholic Academy, Seattle
St. Thomas More School, Lynnwood
St. Vincent de Paul School, Federal Way
Seattle Nativity School, Seattle
Villa Academy, Seattle
Visitation Catholic STEM Academy, Tacoma

HIGH SCHOOLS

Archbishop Murphy High School, Everett
Bellarmine Preparatory School, Tacoma
Bishop Blanchet High School, Seattle
Eastside Catholic School, Sammamish
Forest Ridge School of the Sacred Heart, Bellevue
Holy Names Academy, Seattle
Kennedy Catholic High School, Burien
O’Dea High School, Seattle
Pope John Paul II High School, Lacey
Seattle Preparatory School, Seattle
Seton Catholic College Preparatory High School, Vancouver