Dear Fulcrum Supporters,

We are truly grateful for your partnership in our mission to promote and support Catholic schools in the Archdiocese of Seattle, and the children and families they serve so well.

In this annual report, we are excited to share the success and growth of our core programs, and to highlight the impact and importance of Catholic schools as well as the personal connections to Catholic education that invigorate our work and mission.

Thank you for your partnership and for your steadfast support.

FR. MICHAEL G. RYAN
Chair of the Board

ANTHONY HOLTER
Executive Director
Our Mission

The Fulcrum Foundation provides financial assistance to promote and support Catholic schools in the Archdiocese of Seattle primarily through tuition assistance, assistance to schools in need, and initiatives that promote academic excellence and faith formation.

ACCESSIBLE

Fulcrum distributed more than $2.2 MILLION through all of its tuition assistance programs, providing 1531 GRANTS to families facing severe economic hardship. Access to a Catholic school education provides STABILITY, HOPE and KNOWLEDGE to transform a child’s FUTURE into a world of PROMISE.

EXCELLENT

High quality, school-based LEADERSHIP is critical to the overall excellence of our Catholic schools. Fulcrum proudly supported the DEVELOPMENT of classroom teachers through 17 STAR GRANTS and two rising Catholic school leaders in the University of Notre Dame’s ALLIANCE FOR CATHOLIC EDUCATION leadership program.
Fulcrum is proud to partner with the 74 Catholic schools in the Archdiocese of Seattle, in support of the 22,000 students they serve.
“CATHOLIC SCHOOLS hold such a special place in my heart and I truly believe in our MISSION to WELCOME any child who wishes to be part of this amazing institution.”

Katie Baldwin is a structural engineer and traces many of her professional ambitions and successes back to the opportunities afforded her at St. Mary Magdalen School in Everett and Bishop Blanchet High School in Seattle. In her new role as chair of Fulcrum’s Amici group for young professionals, Katie is proud to rally other young men and women around the cause of Catholic education and in support of schools throughout the archdiocese. For Katie, this is an opportunity to give back to the Catholic schools that have given her so much.
Last year, Fulcrum received 3731 APPLICATIONS for tuition assistance from families whose median annual income was just under $25,000. Fulcrum was able to FULFILL 36% of those requests, translating to 1335 STUDENTS receiving grants through our general tuition assistance program.
“Fulcrum’s programs EMPOWER schools to become even more EXCELLENT, which is critical to remain COMPETITIVE in today’s educational landscape.”

As a business owner, Steve’s goal is to deliver a quality product and exceed customer expectations. He sees Catholic schools’ value proposition in the same way—the delivery of an outstanding, faith-filled education for students who go on to transform lives and communities. Through its investment in school leaders and strategic assistance to schools, he sees Fulcrum as an integral partner in the delivery of high quality Catholic education.

STEVE KNIGHT
Fulcrum Trustee
President and CEO, Olympic Eagle Distributing
Fulcrum administers over 15 tuition assistance programs that yield more than $2.2 MILLION in funding to Catholic school students annually.
Having grown up in Haiti and the U.S., and after attending twelve years of Catholic school, Philippe now dedicates himself to making that opportunity available to other young people. He is past chair of the St. Therese Catholic Academy school commission, recognizable by his outgoing nature and irrepressible hearty laugh. His passion is welcoming diverse students and their families into the school community where they will find love, support and a path to a brighter future—just as he did.

PHILIPPE JEOFFROY
Fulcrum Trustee
Engineer

“I’m forever GRATEFUL for an education that was ENRICHED with Catholic faith and high EXPECTATIONS.”
Fulcrum has built a significant **CENTRAL ENDOWMENT** of **$29.4 MILLION** and manages **CUSTODIAL ACCOUNTS** on behalf of schools totalling **$41.7 MILLION**.
“We find ourselves poised at a moment in time with great **POTENTIAL** and renewed **ENERGY** for our mission....an **INFLECTION POINT** if you will.”

We all know how important passion and vision are to the success of any organization. These attributes abound when Bob Breshock speaks about our work and mission to support Catholic schools and the children and families seeking them. Bob knows that the challenges facing our schools are sometimes great, and he also knows that our commitment to supporting transformational leaders is just the leverage schools need to surmount those challenges and succeed.

---

**BOB BRESHOCK**
Fulcrum Trustee
Managing Director of Marketing/
Client Services, Parametric
Children from at-risk backgrounds who attend Catholic school are 42% more likely to graduate from high school and 2.5 TIMES as likely to graduate from COLLEGE.
Scott and Michelle are longtime supporters of the Fulcrum Foundation. Having attended nearly every Celebration of Light event since its inception, they have been witness to the foundation’s growth and success over the past decade. As members of the Fulcrum Foundation Legacy Society, they have graciously included a gift to Fulcrum in their estate plans. This gift will help ensure Fulcrum’s continued success. Scott and Michelle’s thoughtfulness and generosity are well known to many in our Catholic community, and epitomize the spirit of legacy giving.

“We are STRONG believers in Catholic education and in the PROMISE it provides to so many children, and are happy to know that our gift will help SUPPORT Catholic school students for GENERATIONS to come.”
“I like going to a Catholic school because I have the PRIVILEGE to learn about GOD. Another reason is because everyone is NICE to each other. I would like to thank all of the DONORS that helped with my education.

—Stephanie, a Fulcrum tuition assistance recipient
“Our school is real gem
and a **VITAL ELEMENT** of parish life. I’m excited to help it grow in **STABILITY**
so the **FUTURE** can be viewed with **CONFIDENCE**.”

Betsy Miller conveys quiet resolve when talking about St. Cecilia Catholic School. She stepped up to help lead a campaign which fully funded a permanent school campus, and recently recognized the need for a reliable source of financial support for school operations and academic excellence. By establishing the St. Cecilia Catholic School Patrons’ Endowment in partnership with the Fulcrum Foundation, Betsy and other key stakeholders are identifying new, creative ways to support Catholic schools for generations to come.
Students in Catholic schools in the Archdiocese of Seattle score **ABOVE GRADE LEVEL** on all **ACADEMIC SUBJECTS** in grades 2-8. By the time they are in 8th grade, these students **PERFORM** at an 11th grade level, on average.*
### Financials

#### REVENUE
<table>
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<tr>
<th>Source</th>
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<tr>
<td>General Gifts</td>
<td>$5,227,522</td>
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<tr>
<td>Celebration of Light (net)</td>
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<td>Endowment Gains/Losses</td>
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<td>Other Income</td>
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<td><strong>TOTAL</strong></td>
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#### PROGRAM SERVICES
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<td>Tuition Assistance</td>
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<tr>
<td>Assistance to Schools</td>
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<tr>
<td>Special Initiatives</td>
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<td>Assistance for Teachers</td>
<td>$32,010</td>
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<td>Program Planning and Management</td>
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<td><strong>TOTAL</strong></td>
<td><strong>$3,840,937</strong></td>
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#### SUPPORTING SERVICES
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<td>Fundraising</td>
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<td><strong>TOTAL</strong></td>
<td><strong>$910,302</strong></td>
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*composite scores based on 40 schools reporting ITBS results

### Our Investment for the Future

- **$84.8 Million assets under management**
  - $41.8 M Custodial School Endowments
  - $29.4 M Fulcrum Central Endowments
  - $13.6 M Short-term Holdings & Investments

---

**17**
37% of donors who gave in FY14 increased their giving total from the previous year.

Over the past five years, the number of donors who gave a gift between $1,000–$4,999 has increased by 30%.

Over the past five years, the number of donors who made a gift of $5,000 or more has increased by 91%.
**Endowments**

**Fulcrum Central and Individual School Endowments**

**Total: $71.2 Million**

**Fulcrum Central Endowments: $29,392,786**

- **Tuition Assistance Endowments**
  - Anne & Darrell Jesse Endowment Fund
  - Archbishop Alexander J. Brunett Endowment for Families in Special Need
  - Archbishop Thomas A. Connolly Endowment
  - Archbishop Thomas J. Murphy Endowment
  - Bertha Marie Allen Endowment for Tuition Assistance
  - Bill & Melinda Gates Foundation Endowment Fund for Tuition Assistance
  - Blanche & Louis Schmidt Memorial Endowment Fund
  - Boulanger Family Endowment for Tuition Assistance
  - Father Philip Wallace Tuition Assistance Fund
  - George and Debra Hofbauer Endowment
  - Guadalupe Endowment for Hispanic Students
  - Honorable James P. Healy Endowment for Tuition Assistance in Pierce County
  - Legacy Endowment for Tuition Assistance
  - Lisa Luger Memorial Endowment
  - Sisters’ Endowment for Tuition Assistance
  - Southwest Washington Endowment for Tuition Assistance
  - Students’ Endowment for Tuition Assistance
  - Tucci Family Endowment

**Endowments for Programs Assisting Schools**

- Legacy Endowment for Assistance to Schools in Need
- O’Dea High School/University of Notre Dame Scholarship Fund
- Priests’ Endowment for Assistance to Schools in Need
- St. Cecilia Catholic School Patrons’ Endowment
- St. Elizabeth Ann Seton Endowment
- Teachers, Principals & Staff Endowment for Assistance to Schools in Need

**Individual School Endowments: $41,765,558**

The Fulcrum Foundation serves as the custodian for individual school endowments. By combining resources under Fulcrum Foundation investment management, local schools benefit from the advice and services of Fulcrum’s fund manager and enjoy a reduced fund manager’s fee, while retaining discretion to invest their portfolios according to recommended options.
Major Benefactors  Cumulative Giving

The Fulcrum Foundation proudly recognizes these major contributors whose generous spirit of sustained giving demonstrates their commitment to Catholic education.

† signifies the donor is deceased.

$12,000,000 or more
Estate of Theodore and Constance Hossfeld

$7,500,000 to $11,999,999
Bill & Melinda Gates Foundation

$3,000,000 to $7,499,999
Gift of Faith
The Norcliffe Foundation

$2,000,000 to $2,999,999
Tony and Michelle Audino
St. James Cathedral Parish

$1,000,000 to $1,999,999
Anonymous (2)
Estate of the Honorable James P. Healy
Pat and Mary Ellen Hughes
The Lee Family
Charles and Yvonne Pigott
Shea Homes Foundation

$750,000 to $999,999
Archdiocese of Seattle
Frost and Margaret Snyder Foundation
Jim and Timmie Hollomon
Rhoady † and Jeanne Marie Lee
The Luger Family

$500,000 to $749,999
Anonymous (2)
Estate of Bertha Marie Allen
Darrell and Anne Jesse
Michael and Mary Lee
Pierce County Association of Catholic Education
Pierce County Deanery
St. Joseph School, Seattle
Michael and Marnie Schreck

$250,000 to $499,999
Anonymous (3)
Edith and Ray Aspiri
Vince and Kelly Bosa
Richard and Mary Ann Boulanger
Mark Busto and Maureen Lee
Richard and Bridget Cooley
Diagnos-Techs, Inc.
The Ferry Family Charitable Foundation
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Lakeside Industries
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Sharon Lee
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Deacon Larry and Karen McDonald
Office for Catholic Schools
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Michael Patterson
James and Margie Rose
John † and Rose Southall
Michael and Mary Jo Tucci

$100,000 to $249,999
Anonymous (3)
Stephan and Linda Banchero
Bishop Blanchet High School
The Boeing Company Charitable Trust Gift Matching Program
Jon and Deborah Buccola
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Coleman Family Foundation
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The Seattle Foundation
Seattle University
James and Janet Sinegal
The Society of Friends of St. Patrick
Chairman’s Circle
Gifts of $1,000 or more, received July 1, 2013 to June 30, 2014

We are pleased to recognize our Chairman’s Circle members, whose dedicated annual support contributes greatly to Fulcrum’s core programs and allows us to pursue transformational new initiatives.

$1,000,000 or more
The Norcliffe Foundation

$200,000 to $999,999
Anonymous (2)
St. James Cathedral Parish
Michael and Marnie Schreck

$100,000 to $199,999
Frost and Margaret Snyder
Foundation
Jim and Timmie Hollomon
Elizabeth Miller
James and Margie Rose

$50,000 to $99,999
Anonymous
Archdiocese of Seattle
Tony and Michelle Audino
Charles and Yvonne Pigott
St. Joseph School, Seattle
Doug and Ty Scheumann

$25,000 to $49,999
Anonymous (2)
The Boeing Company Charitable Trust
Gift Matching Program
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D.A. Davidson & Co.
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Deacon Larry and Karen McDonald
Our Lady of Fatima School
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Darrell and Anne Jesse
Dr. Maroun Khoury
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Stephen and Carol Latimer
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Microsoft Matching Gifts Program
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Bellemar Preparatory School
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Deacon José and Lucinda Blakeley
Richard and Mary Ann Boulanger

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Frank and Theresa Milett
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Andrew and Grace Valrosa
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Our Lady of Lourdes School
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Our Lady Star of the Sea Parish
Our Lady Star of the Sea School
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Sacred Heart School
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St. Bernadette School
St. Catherine School
St. Cecilia Parish
St. Cecilia School
St. Francis of Assisi School
St. Joseph Parents Club, Chehalis
St. Joseph School, Chehalis
St. Madeleine Sophie Parish
St. Madeleine Sophie School
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St. Monica Parish
St. Monica School
St. Patrick School
St. Philomena School
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Rev. Richard Ward
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Dale and Mary Winter
Joe and Paola Womack
Susan Wyckoff
John and Carol Zarek
Matthew and Monica Zepeda
Larry and Jan Ziels
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Gifts received July 1, 2013 to June 30, 2014

Annual gifts support the programs and operations of the Fulcrum Foundation.

- signifies a "Partner in Catholic Education," sponsoring the Celebration of Light
- signifies new donor
- signifies 10 or more gifts since 2002
† signifies the donor is deceased

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Fred and Sheri Andrews
Wade and Ann Austin
Michael and Christine Bacigalupi
William and Elizabeth Baluch
Sandra Barton Smith and Shaun Smith
Paul and Colleen Battaglia
Very Rev. Anthony Bawyn
Charlie and Pauline Beall
Bob and Kathleen Bethke
Katie Beyer
Laurie Black and Stafford Mays
Evans and Lauren Boulanger
Paul and Colleen Brajcich
Rev. David Brant
Thomas and Carolyn Brennan
Steve and Patsy Brown
Don and Jeri Brunell
Jack and Kathleen Cartee
Chris Carver and Mary Mullaney
Michael and Carey Cavaliere
David and Stephanie Cesakowski
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David and Lynette Cram
Mary Cross
Joseph and Sarah Dahleen
Bob and Sharon Dahmen
Patrick and Helen Danitio
Andrew Davis
Edward DeRocco
Antonio DeSapio
Eric and Amanda Downing
Jude and Joy Egbejimba
Most Rev. Eusebio Elizondo, MSPS
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Michael and Jeanne Eulberg
Teresa Fewel
Patrick and Roxanne Finney
Russell and Ruth Foisy
Gary and Margie Frederickson
Rev. Patrick Freitag
Nick and Marsha Frisch
Frank and Marilyn Gaffrey
Tom and Anne Gehrig
Mark and Krissy Grey
Richard and Sheryl Gudaitis
Daniel and Margaret Hannula
Matthew and Jennifer Hansen
Thomas and Brenda Heflin
John Hempelemann
Steve and Becky Hibbs
Doris Hickman
Brian Hilgendorf
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Edward and Phyllis Hopfner
Mortino and Maura Hoss
Paul and Mary Ann Huddleston
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Kathryn Hutter
Ignatius Ohno Foundation
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Ed and Karen Knuckey
Stephen and Carol Koehler
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Elizabeth Kromer
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Maria Laughlin
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Merton and Joanne Lott
Kevin and Lisa Lovejoy
Katie Lundberg
Steven and Chris Lunn
Gregory and Ann Magnoni
Terence Maguire and Mary Lynch
Thomas and Rowayne Maguire
Joe and Carolyn Malahan
Ryan and Kristin Martinez
David and Char Matts
Stafford Mays and Laurie Black
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Marc McClure and Erin Daly
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Richard and Jill McEntee
John and Linda McGowan
Michael and Karla McGuire
William and Christine McKay
Thomas and Marilyn McNamara
Sean McRoskey
Steven and Mary Jane Medalia
Gustav and Carol Mendoza
Stan and Ann Mikowski
John and Jami Miller
Sean and Jane Monahan
Ken and Patricia Morgan
Kevin and Patti Murphy
Jean Niehaus
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